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4 401 Florence Street
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ahalliburton@computerlaw.com

6 Attorneys for Plaintiff
7 XIMPLEWARE CORP.

ENDORSED Santa Clara
11/22/13 10:33 am
David H. Yamasaki
Chief Executive Officer
By: francasm D SCIVDL
RM201300116375
H \$135.00
T \$135.00
Case: 1-13-CV-256454

8 SUPERIOR COURT OF CALIFORNIA

9 COUNTY OF SANTA CLARA

10
11 **Ameriprise Financial, Inc., a Delaware**
corporation;
12 **Ameriprise Financial Services, Inc., a**
Delaware corporation; and **American**
13 **Enterprise Investment Services, Inc., a**
Delaware corporation,

14 Petitioners,

15 v.

16 **XimpleWare Corp., a California**
Corporation,

17 Respondent.

18 Case No. 1-13-CV-256454

19
20 **DECLARATION OF ANSEL HALLIBURTON IN**
OPPOSITION TO AMERIPRISE'S EX PARTE
APPLICATION FOR ORDER COMPELLING
RESPONDENT XIMPLEWARE'S ATTENDANCE
AT DEPOSITION AND PRODUCTION OF
DOCUMENTS

1 I, Ansel Halliburton, declare as follows:

2 1. I am an attorney admitted to practice before this Court, and I am an associate at
 3 the law firm of ComputerLaw Group LLP, counsel for Plaintiff XimpleWare Corp.
 4 (“XimpleWare”) in this matter. I have personal knowledge of the facts set forth in this
 5 declaration, and if called to do so I could and would testify competently to the same. I make the
 6 statements here of my own personal knowledge, unless where stated on information and belief,
 7 which statements I believe to be true, and if called to do so, I could and would testify
 8 competently to those matters stated here.

9 2. I was out of the office the morning of November 21, 2013, and neither Mr. Jack
 10 Russo nor I received actual notice that Ameriprise would appear *ex parte* on November 22 until
 11 significantly later in the day. Mr. Russo’s correspondence with counsel for Ameriprise is attached
 12 as **Exhibit 1**. As stated in that correspondence, Mr. Russo is in Los Angeles today for another
 13 case.

14 3. This case is one thread in a web of interrelated cases pending in the state and
 15 federal courts in Minnesota, Texas, and California:

16 1. Versata sued Ameriprise in Texas state court in 2012 in *Versata Software,*
 17 *Inc., et al. v. Ameriprise Financial, Inc., et al.*, no. D-1-GN-12-003588 in
 18 the District Court of Travis County, Texas, 53rd Judicial District, a case in
 19 which Versata sued Ameriprise for breach of contract related to claims,
 20 among others, of reverse-engineering software that Versata had licensed to
 21 Ameriprise.

22 2. I understand there is another case, which is stayed, between Ameriprise and
 23 Versata in state court in Minnesota.

24 3. Versata sued another party, Infosys, in *Versata Software, Inc., et al., v.*
 25 *Infosys Technologies Ltd.*, no. 1:10-cv-00792-SS in the U.S. District Court
 26 for the Western District of Texas. XimpleWare’s understanding is that the
 27 Infosys case relates in part to work Infosys performed for Ameriprise related
 28 to Versata’s DCM product.

1 4. On November 5, 2013, XimpleWare filed two cases in the U.S. District
 2 Court for the Northern District of California—one for copyright
 3 infringement and related claims (no. 3:13-cv-5160-NC), and a second for
 4 patent infringement (no. 5:13-cv-5161-PSG). My law firm is counsel for
 5 XimpleWare in those two California federal cases.

6 4. XimpleWare became involved toward the end of July this year, when counsel for
 7 Ameriprise contacted XimpleWare's principal, Jimmy Zhang. Ameriprise told Mr. Zhang about
 8 the pending litigation in Texas state court, and that it had learned in that litigation that Versata
 9 had improperly copied XimpleWare's software into Versata's own DCM software product. As
 10 discussed in Mr. Zhang's declaration and XimpleWare's moving papers discussed below,
 11 XimpleWare never licensed its software to Versata for any kind of commercial use. XimpleWare
 12 publishes its source code on the internet, but does so under the restrictive GNU General Public
 13 License, or GPL. Versata's wholesale incorporation of XimpleWare's software into its
 14 commercial DCM product was clearly outside the scope of the GPL license, and thus constitutes
 15 copyright infringement, which continues to this day.

16 5. Ameriprise and Versata have served deposition notices and counter-notices on
 17 XimpleWare. Given the complexity of cases with overlapping parties and claims, I and others in
 18 my firm have attempted to negotiate a single agreed schedule for discovery related to our client,
 19 XimpleWare. Instead, Ameriprise has refused XimpleWare's requests, and has filed an *ex parte*
 20 motion to compel a deposition and other discovery from XimpleWare without any reciprocity—
 21 despite its continuing infringement of XimpleWare's copyrights. **Exhibit 2** contains many pieces
 22 of correspondence between my office and counsel for Ameriprise.

23 6. Today XimpleWare will file an *ex parte* application in its copyright case in federal
 24 court. XimpleWare's federal *ex parte* application will seek a temporary restraining order against
 25 Versata and Ameriprise, as well as an order to show cause why a preliminary injunction should
 26 not issue. The federal *ex parte* application will also seek a coordinated discovery schedule **which**
 27 **will include the same discovery from XimpleWare that Ameriprise seeks on its *ex parte***
 28 **motion in this Court.** The only difference is that XimpleWare would also be able to obtain a

1 similarly small set of discovery from Versata and Ameriprise. Every category of discovery
2 requested relates to either Ameriprise's and Versata's subpoenas from their Texas action, or to
3 XimpleWare's motion for preliminary injunctive relief in its California copyright action.

4 7. Copies of XimpleWare's federal *ex parte* application, the supporting declarations
5 of Jack Russo and Jimmy Zhang, and a proposed order are attached as **Exhibits 3–6**. I served
6 these documents on counsel for Ameriprise early this morning. My email to Ameriprise's counsel
7 attaching these documents is attached as **Exhibit 7**.

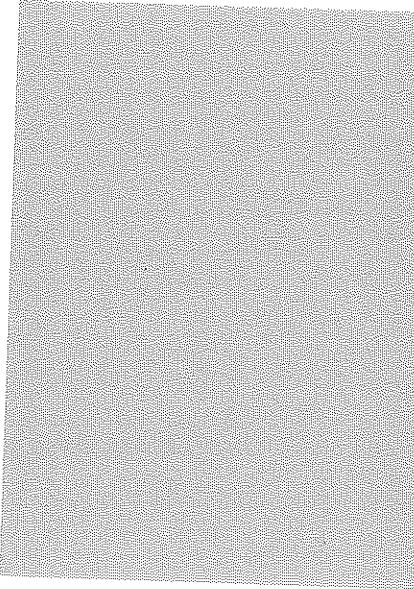
8 8. Very simply, XimpleWare's position on Ameriprise's *ex parte* application before
9 this Court is that XimpleWare will provide the discovery requested **so long as the discovery is**
10 **mutual** and addresses XimpleWare's very real and pressing needs for concrete information so
11 that it can support its motion for preliminary injunctive relief in its copyright case. Ameriprise has
12 refused that reasonable request for reciprocity, and so XimpleWare is seeking the federal court's
13 assistance.

14 9. The federal court in San Francisco overseeing XimpleWare's copyright case is the
15 best venue for deciding these discovery issues. Versata and Ameriprise are both parties in that
16 case, and Ameriprise accepted service some time ago. Ameriprise would obtain the same relief it
17 seeks here if the federal court grants XimpleWare's motion—but that relief would be tempered
18 by fairness toward XimpleWare. XimpleWare's request for temporary injunctive relief may only
19 be brought in the federal court, which has exclusive jurisdiction over XimpleWare's copyright
20 claims. This Court is, therefore, not the right venue from which to order mutual discovery; that
21 should be the federal court's job. **XimpleWare requests that this Court abstain from ruling**
22 **on Ameriprise's *ex parte* application until XimpleWare's *ex parte* application can be heard**
23 **by the federal court.**

1 I declare under penalty of perjury under the laws of the State of California that the
2 foregoing is true and correct, and that I signed this declaration on November 22, 2013 in San
3 Francisco, California.



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5 Ansel Halliburton
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From: Jack Russo
Sent: Thursday, November 21, 2013 3:16 PM
To: luemers.martha@dorsey.com
Cc: Eric Young; Ansel Halliburton
Subject: Re: Ameriprise Financial, Inc., et al v. XimpleWare Corp. - Notice of Ex Parte appearance on Friday, Nov. 22

Categories: Exhibit

I never received any notice of this in accord with our Local Rules here nor can I appear tomorrow morning as I am on a flight for another case in Los Angeles and that cannot be changed at this point as I have meetings there starting at 8am PST. I suggest that you schedule any ex parte for a different date and that you consider the TRO application that we are filing today with the Federal Court here and where we will ask for expedited discovery on a mutual basis as I have been suggesting all along. Please read my proposed Order as I have tried to address the "fairnesss" issue from your point of view with respect to depositions and other discovery that you would presumably want as part of any Order from any Court on this subject.

Regards,
Jack Russo
Managing Partner
COMPUTERLAW GROUP LLP
www.computerlaw.com

Sent from Windows Mail

From: luemers.martha@dorsey.com
Sent: Thursday, November 21, 2013 2:48 PM
To: [Jack Russo](mailto:Jack.Russo@computerlaw.com)

Dear Mr. Russo,

I have tried to reach you through your office number, but it goes to a general voicemail box. Would you please let me know if XimpleWare plans to appear and oppose Ameriprise's ex parte application?

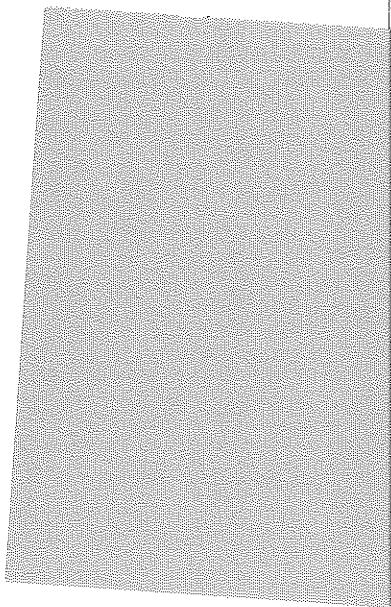
Regards,

Martha C. Luemers

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www.dorsey.com
P: 650.843.2725 F: 650.857.1288

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October 23, 2013

Via Email and U.S. Mail

Peter Lancaster, Esq.
Dorsey & Whitney LLP
50 South Sixth Street, Ste. 1500
Minneapolis, MN 55042
Lancaster.peter@dorsey.com

Amir Alavi, Esq.
Ahmad, Zavitsanos, Anaipakos, Alavi & Mensing P.C.
1221 Mckinney Street, Ste. 3460
Houston, TX 77010
aalavi@azalaw.com

*Re: Deposition of XimpleWare Corp.
Case No.: D-1-GN-003588*

Dear Counsel:

I have been out of my office and have just returned to learn about a proposed deposition of my client for a date that was not cleared with me or my office. Under the Local Rules in Santa Clara County, the deposition date should have first been cleared with all counsel. This date will not work. Accordingly, submitted herewith is a Notice of Objections to the Deposition Subpoena and to the Production of Documents; these objections apply to both the original subpoena as well as the cross-notice we recently received from Versata's counsel.

At the same time, we are willing to work with you and your offices to set a date for a single deposition of our client on an agreed date that works with everyone's schedule. Right now, I believe that our client would need at least until the end of November to identify, locate, and compile the requested documents and any deposition should then be scheduled for the first or second week of December. I have asked my client to provide some dates in December and we will clear them with our calendar and let you know what might be able to work in this regard.

Please let me know if there are preferred dates that each of you would want to target for the first or second week of December and we can take those back to our client as well. With further cooperation, we should be able to resolve an agreed date and presumably that can and will occur in the context of our also resolving a proposed mutually acceptable form of Stipulated Protective Order for the protection of our client's trade secrets and confidential information.

Very truly yours,



Jack Russo

Enclosures
cc: file

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November 5, 2013

Via Email and U.S. Mail

Amir Alavi, Esq.
Ahmad, Zavitsanos, Anaipakos, Alavi & Mensing, P.C.
1221 McKinney Street, Ste. 3460
Houston, TX 77010
aalavi@azalaw.com

Peter Lancaster, Esq.
Dorsey & Whitney LLP
50 South Sixth Street, Ste. 1500
Minneapolis, MN 55042
lancaster.peter@dorsey.com

Re: XimpleWare v. Versata et al.

Dear Counsel:

Due to violations of our clients' rights that are now beyond any doubt, we have a larger set of issues to now discuss with you that will also impact timing of any deposition discovery of our client: Today, our client has authorized and we have filed with the Federal Court a new set of actions designed to assure that our client receives appropriate remedies for the violations of its copyrights as well as its other intellectual property rights.

Both of your clients are named in these actions. Courtesy copies of the filed pleadings are attached for your convenience. May I suggest that you both obtain authority from your respective clients to decide whether it would be advantageous to have the Court appoint an experienced Intellectual Property mediator (which can be done on an expedited basis in our district) for the purposes of ascertaining whether your clients would prefer to determine first whether a settlement resolution is appropriate and can be achieved quickly without full litigation. That may well be preferred and it may well preempt any need for any deposition testimony from our client.

Alternatively, if that is not of any interest, our client will be available for a single deposition in accordance with the Federal Rules on an agreed date and that deposition will be the one that all defendants will be asked to participate in since there will be simply a single deposition and not multiple depositions of our client. Please let us know your choice in the matter.

Very truly yours,


Jack Russo

Enclosures
cc: Client

Ansel Halliburton

From: jrusso@computerlaw.com
Sent: Wednesday, November 06, 2013 10:19 AM
To: Case Collard
Cc: Chris Sargent; Ansel Halliburton; Eric Young
Subject: Re: Ximpleware Depo Dates

Case,

No depositions will occur until we get an across the board stipulation on a single deposition applicable to the now pending federal litigation as well; do you want to meet and confer with all counsel to see if a stipulation can be reached on this? Are you accepting service for the Ameriprise defendants?

Please advise.

Regards,

Jack

Sent from my Verizon Wireless BlackBerry

From: <collard.case@dorsey.com>
Date: Wed, 6 Nov 2013 17:50:21 +0000
To: <jrusso@computerlaw.com>
Cc: <csargent@computerlaw.com>; <ahalliburton@computerlaw.com>; <eyoung@computerlaw.com>
Subject: RE: Ximpleware Depo Dates

Hi Jack –

Just following up on my calls of Friday and yesterday to get your proposed dates for the Ximpleware deposition. In light of the filing yesterday, we'd really like to get this firmed up on the schedule.

Best,

Case

Case Collard
Dorsey & Whitney LLP
Office: 303 352 1116
Mobile: 720 839 4353

From: Jack Russo [mailto:jrusso@computerlaw.com]
Sent: Friday, November 01, 2013 2:47 PM
To: Collard, Case
Cc: Chris Sargent; Ansel Halliburton; Eric Young
Subject:

As promised, here is my contact information.

Regards,
Jack Russo
Managing Partner
COMPUTERLAW GROUP LLP
401 Florence Street
Palo Alto, CA 94301 USA

Ansel Halliburton

From: Jack Russo
Sent: Tuesday, November 12, 2013 11:11 AM
To: collard.case@dorsey.com; Ansel Halliburton
Cc: Tamkin.Greg@dorsey.com; Chris Sargent; Eric Young; Bevilacqua.Theresa@dorsey.com; lankaster.peter@dorsey.com
Subject: RE: XimpleWare v. Versata Software, Inc. et al

Categories: Exhibit

We will file a motion for a Protective Order and we will be filing a motion for expedited discovery in the pending federal litigation here. The alternative would be to reach a MUTUAL STIPULATION where perhaps initially one initial deposition (up to 7 hours on the record) is taken by defendants (presumably of MR. Zhang) and we get one initial deposition (up to 7 hours on the record) of Ameriprise and one initial deposition (up to 7 hours on the record) of Versata.

This can all be done in an initial stipulation that is without prejudice to each party's right to seek further relief for good cause in any further depositions. This is the fair and mutual way to handle this IMHO. It is what I have been suggesting CONSISTENTLY in all correspondence with you and with others on the case. I am sorry if there was some misunderstanding or miscommunication this morning in a phone call that I could not be part of but I am fixing that right now.

Failing reaching agreement on this type of stipulation, then we will go forward with our motions and you should go forward with your motion; presumably we can coordinate on dates so your state court judge is aware of what we are doing in the Federal Court here and our federal court judge is made aware of what you are doing in the state court there.

Best Regards,
Jack Russo
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jrusso@computerlaw.com
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From: collard.case@dorsey.com <collard.case@dorsey.com>
Sent: Tuesday, November 12, 2013 10:52 AM
To: Jack Russo; Ansel Halliburton
Cc: Tamkin.Greg@dorsey.com; Chris Sargent; Eric Young; Bevilacqua.Theresa@dorsey.com
Subject: RE: XimpleWare v. Versata Software, Inc. et al

Hi Jack –

That is different than my discussion with Ansel just now and different from my discussion with you the last week of October. I'm not entirely clear on what you want us to agree to, but please see my letter of last week for our position. If you will not agree to a deposition the week of December 2 (as you previously offered) without further conditions, then we will move to compel. I am simply trying to complete the meet and confer process and ascertain your final position. Feel free to call me when you have a break if you would like to discuss.

Best,
Case

Case Collard
Dorsey & Whitney LLP
Office: 303 352 1116
Mobile: 720 839 4353

From: Jack Russo [mailto:jrusso@computerlaw.com]
Sent: Tuesday, November 12, 2013 11:47 AM
To: Collard, Case; Ansel Halliburton
Cc: Tamkin, Greg; Chris Sargent; Eric Young; Bevilacqua, Theresa; lankaster.peter@dorsey.com
Subject: RE: XimpleWare v. Versata Software, Inc. et al

I am not agreeable to setting any depositions except as part of a mutual stipulation in writing; that stipulation cannot be unilateral and if you are willing to agree to such mutuality then great. If not, we will file a motion for early discovery from the Federal Court and then some type of mutuality can presumably be agreed as part of that process. I am sorry if there has been or is some misunderstanding on all this but I could not be part of a phone call this morning because I am in another deposition in SF but I can talk further later today presumably at the lunch break at 1245pm PST or so if you would like to discuss this further. Let me know if you would like to do this. I am responding promptly so no one has any misunderstanding about Ximpleware's position on this matter. I am sorry I could not be part of the phone call this morning. (I think I have made this same position clear to Peter Lankaster of your offices a number of weeks ago as well)

Best Regards,
Jack Russo
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From: collard.case@dorsey.com <collard.case@dorsey.com>
Sent: Tuesday, November 12, 2013 10:35 AM
To: Ansel Halliburton

Cc: Tamkin.Greg@dorsey.com; Jack Russo; Chris Sargent; Eric Young; Bevilacqua.Theresa@dorsey.com
Subject: RE: XimpleWare v. Versata Software, Inc. et al

Good speaking with you Ansel.

Per our conversation, you are confirming availability of 12/2 for the Ximpleware deposition. I will check on 12/3-12/5 as back-ups.

We will consider your request for an early document production by Ameriprise. We also will also confirm availability for a call with Jack on 11/20 to discuss that and other issues.

Best,
Case

Case Collard
Dorsey & Whitney LLP
Office: 303 352 1116
Mobile: 720 839 4353

From: Ansel Halliburton [mailto:ahalliburton@computerlaw.com]
Sent: Tuesday, November 12, 2013 11:02 AM
To: Collard, Case
Cc: Tamkin, Greg; Jack Russo; Chris Sargent; Eric Young
Subject: Re: XimpleWare v. Versata Software, Inc. et al

Case: Slight delay on my end, but I'll call you in 10 minutes.

Sent from my iPhone

On Nov 11, 2013, at 9:26 PM, "collard.case@dorsey.com" <collard.case@dorsey.com> wrote:

Hi Ansel,
10 pst works for me. I'll call you then.
Best,
Case

On Nov 11, 2013, at 6:41 PM, "Ansel Halliburton" <ahalliburton@computerlaw.com> wrote:

Case,

What's a good time to talk by phone tomorrow? I'm available any time after about 10am Pacific.

Thanks.

Ansel Halliburton
Associate, ComputerLaw Group
ahalliburton@computerlaw.com
650-204-4952 direct | 650-327-9800 main

From: collard.case@dorsey.com [mailto:collard.case@dorsey.com]
Sent: Monday, November 11, 2013 10:07 AM
To: Eric Young; Tamkin.Greg@dorsey.com
Cc: Jack Russo; Chris Sargent; Ansel Halliburton
Subject: RE: XimpleWare v. Versata Software, Inc. et al

Hi Jack –

I'm following up on my voicemail. This letter does not address our request for a Ximpleware deposition date. Please let us know your final position.

Best,
Case

Case Collard
Dorsey & Whitney LLP
Office: 303 352 1116
Mobile: 720 839 4353

From: Eric Young [mailto:eyoung@computerlaw.com]
Sent: Friday, November 08, 2013 6:56 PM
To: Tamkin, Greg; Collard, Case
Cc: Jack Russo; Chris Sargent; Ansel Halliburton
Subject: XimpleWare v. Versata Software, Inc. et al

Dear Counsel,

Attached please find correspondence from Mr. Halliburton. If this file fails to arrive properly, please let me know.

Kind Regards,
Eric Young
Legal Assistant, Computerlaw Group LLP
401 Florence Street, Palo Alto, CA 94301
(650) 327-9800 | (650) 618-1863 (fax)
eyoung@computerlaw.com

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November 21, 2013

Via Email and U.S. Mail

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tamkin.greg@dorsey.com

Amir Alavi, Esq.
Ahmad, Zavitsanos, Anaipakos, Alavi & Mensing, P.C.
1221 Mckinney Street, Ste. 3460
Houston, TX 77010
aalavi@azalaw.com

Re: XimpleWare v. Versata et al.
N.D. Cal., Case Nos. 3:13-CV-5160 NC and 5:13-CV-5161 JSW

Dear Counsel:

As you know, our client has filed suit against your respective clients. We understand that you want to start discovery early because of other litigation pending between your respective clients. We are open to setting up mutual dates in December if your clients would also agree to provide discovery to our client for the above-referenced litigations. Will you do so?

If so, we would ask you to let us know dates (and locations) in December when you can make available to us your Rule 30(b)(6) witnesses on the topics listed in the attached exhibit to this letter. Once you provide us with dates and locations, we can work up a stipulation that would set forth what we would all be agreeing to as part of such discovery across these litigations including the above cases.

If you are declining to provide us with this discovery, we would object to any depositions occurring until a single schedule is put together, and we will move the Federal Court here accordingly for such a mutual schedule. Please see the attached form of proposed order we would seek. Obviously, we would prefer to work out these matters and the Court here will require us to meet and confer on it, but if that is not something you are willing to do, then let us know that as well.

We have not timely received any written or verbal notification of any *ex parte* application with the state court in San Jose regarding your pending subpoenas; we believe the better approach still is to reach a mutual stipulation that will provide everyone with certain discovery and perhaps even as early as next month. Please advise.

Very truly yours,



Jack Russo

Enclosures

cc: (by email only): Case Collard, Esq.,
Martha Luemers, Esq.

1 Jack Russo (Cal. Bar No. 96068)
2 Christopher Sargent (Cal. Bar No. 246285)
3 Ansel Halliburton (Cal. Bar No. 282906)
4 COMPUTERLAW GROUP LLP
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8 csargent@computerlaw.com
9 ahalliburton@computerlaw.com

7 | Attorneys for Plaintiff
XIMPLEWARE CORP.

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

XimpleWare Corp., a California Corporation,

Plaintiff:

Y₁

Versata Software, Inc., f/k/a Trilogy Software, Inc., a Delaware corporation; **Trilogy Development Group, Inc.,** a California corporation; **Ameriprise Financial, Inc.,** a Delaware corporation; and **Ameriprise Financial Services, Inc.,** a Delaware corporation.

Defendants,

Case No. 3:13-cv-5160-NC

**[PROPOSED] TEMPORARY RESTRAINING
ORDER, ORDER TO SHOW CAUSE, AND
ORDER GRANTING EXPEDITED DISCOVERY**

1 Plaintiff XimpleWare Corporation's *Ex Parte* Application for Temporary Restraining
2 Order, for Order to Show Cause re: Preliminary Injunction, and for Expedited Discovery came
3 before the Court on _____, 2013. Good cause appearing therefore, the
4 Court finds and ORDERS as follows:

5 **TEMPORARY RESTRAINING ORDER**

6 The Court issues this Temporary Restraining Order ("TRO") under 17 U.S.C. § 502(a)
7 and Rule 65(b) of the Federal Rules of Civil Procedure.

8 Defendants Versata Software Inc. and Trilogy Development Group, Inc., as well as their
9 other subsidiaries and affiliates, if any (the "Versata Defendants"), are hereby TEMPORARILY
10 ENJOINED from making any new sales of their Distribution Channel Management ("DCM")
11 product, delivering new copies of DCM to customers, or otherwise publishing DCM.

12 Defendants Ameriprise Financial, Inc. and Ameriprise Financial Services, Inc., as well as
13 their other subsidiaries and affiliates, if any (the "Ameriprise Defendants") are hereby
14 TEMPORARILY ENJOINED from deploying DCM to any new users, whether internal or external, and
15 from deploying new versions of DCM to existing users.

16 This TRO shall expire after the hearing on XimpleWare's motion for a preliminary
17 injunction, which the Court sets for _____ in Courtroom.

18 _____, ____ Floor of the United States District Court in San Francisco, CA.

19 The Court makes the following findings in support of this TRO:

- 20 1. XimpleWare has shown that it owns its VTD-XML product and its source code,
21 and has obtained a copyright registration on that source code (namely TX 7-727-
22 556).
- 23 2. XimpleWare has shown a high likelihood that both the Versata Defendants and the
24 Ameriprise Defendants are infringing XimpleWare's copyrights. Specifically,
25 XimpleWare has shown a high likelihood that Versata incorporated VTD-XML
26 into its DCM product, licensed the DCM product to the Ameriprise Defendants
27 and other customers.

1 3. Neither the Versata Defendants nor the Ameriprise Defendants obtained a
2 commercial license to VTD-XML. Absent a commercial license, the only
3 applicable license is the GNU General Public License ("GPL"), under which
4 XimpleWare licenses and resleases its source code to the general public. The
5 GPL, however, does not allow the kind of commercial use that the Versata
6 Defendants made by incorporating VTD-XML into DCM and reselling it.

7 4. The likely harm to XimpleWare is irreparable. Versata's wholesale appropriation
8 of XimpleWare's copyrighted source code beyond the scope of its GPL license
9 effectively deprives XimpleWare of control over its software, which is its
10 principal asset and source of revenue.

11 5. Section 502 of the Copyright Act states that "Any court having jurisdiction of a
12 civil action arising under [the Copyright Act] may...grant temporary and final
13 injunctions on such terms as it may deem reasonable to prevent or restrain
14 infringement of a copyright" (emphasis added). The Court finds it reasonable, on
15 the facts presented, to grant this TRO to restrain the Defendants' infringement.

16 6. XimpleWare shall post security in the amount of \$_____.

17

18 ORDER TO SHOW CAUSE WHY A PRELIMINARY INJUNCTION SHOULD NOT ISSUE

19 The Court ORDERS all Defendants to show cause why a preliminary injunction should not
20 issue. The Court sets the hearing on the preliminary injunction for _____ in
21 Courtroom _____, _____ Floor of the United States District Court in San Francisco, CA.

22 ORDER GRANTING EXPEDITED DISCOVERY

23 The Court finds good cause to allow limited discovery on an expedited basis. This
24 discovery will allow the Court to determine whether a preliminary injunction is warranted.
25 Limited, narrowly-tailored discovery on an expedited schedule will not unfairly prejudice the
26 Versata Defendants or the Ameriprise Defendants. The Court ORDERS the following discovery, to
27 be completed by _____:

- 1 1. XimpleWare may serve document requests to the Versata Defendants and to the
2 Ameriprise Defendants around Versata's inclusion of XimpleWare source code in its
3 DCM product.
- 4 2. XimpleWare shall produce documents responsive to Ameriprise's and Versata's state
5 court subpoenas and any further reasonable requests as included in the Rule 30(b)(6)
6 Notice of Deposition. Those document productions shall also be used in this case.
- 7 3. XimpleWare may depose Versata's Rule 30(b)(6) witness on Versata's inclusion of
8 XimpleWare's VTD-XML in its products, Versata's distribution of products including
9 VTD-XML, and Versata's compliance or non-compliance with the GPL. This deposition
10 shall be scheduled within the first two weeks of December, 2013 following the deposition
11 of XimpleWare's Rule 30(b)(6) witness as set forth in Paragraph 6 below.
- 12 4. XimpleWare may depose Ameriprise's Rule 30(b)(6) witness on Ameriprise's knowledge
13 of the inclusion of XimpleWare's VTD-XML in the DCM product it licensed from
14 Versata. This deposition shall be scheduled within the first two weeks of December, 2013
15 following the deposition of XimpleWare's Rule 30(b)(6) witness as set forth in Paragraph
16 6 below. (The foregoing deposition of Ameriprise need not occur if Ameriprise admits
17 that it received the DCM product from Versata and that it does not have a commercial
18 license from Ximpleware and that it will accept the Court's ruling(s) as against Versata as
19 applicable against Ameriprise with regard to the further copying, use, or other
20 exploitation of DCM.)
- 21 5. Versata and Ameriprise may jointly depose XimpleWare's Rule 30(b)(6) witness on
22 XimpleWare's software licensing practices on mutually agreed dates in the first two
23 weeks of December, 2013. This deposition shall coincide with the deposition Versata and
24 Ameriprise have noticed through the state courts in Texas and California.
- 25 6. Multiple depositions shall not be taken of any Rule 30(b)(6) witnesses without further
26 order and/or other approval of this Court following the showing of good cause by the
27 party requesting such further deposition time.

7. The parties shall meet and confer as to the precise scheduling of the above depositions (the "Agreed Schedule"), which shall occur at least one week after the parties' document productions specified above. The parties shall meet and confer to schedule a single date for exchange of the documents, and for the orderly production of documents in accord with the Agreed Schedule.
8. If any procedural or other disputes arise from the foregoing Order, the parties shall meet and confer in person in accordance with the Local Rules of this Court and file letter briefs in accordance with the Court's Civil Standing Order.

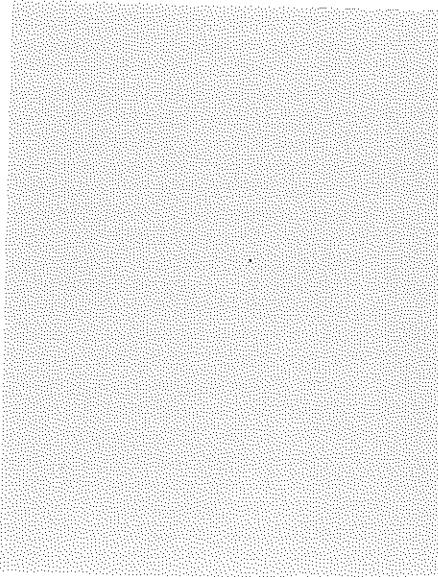
10 The Court further ORDERS the parties to file a joint schedule for the above expedited
11 discovery by _____.

IT IS SO ORDERED.

Date: _____

Date: _____

United States Magistrate Judge



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9
10 UNITED STATES DISTRICT COURT
11
12 NORTHERN DISTRICT OF CALIFORNIA

13 XimpleWare Corp., a California
14 Corporation,

15 Plaintiff;

16 v.

17 Versata Software, Inc., f/k/a Trilogy
18 Software, Inc., a Delaware corporation;
Trilogy Development Group, Inc., a
California corporation; Ameriprise
Financial, Inc., a Delaware corporation; and
Ameriprise Financial Services, Inc., a
Delaware corporation,

19 Defendants.

20 Case No. 3:13-cv-5160-NC

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**MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT OF
XIMPLEWARE'S *EX PARTE* APPLICATION
FOR TEMPORARY RESTRAINING ORDER, FOR
ORDER TO SHOW CAUSE RE:
PRELIMINARY INJUNCTION, AND FOR
EXPEDITED DISCOVERY**

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INTRODUCTION

Plaintiff XimpleWare, Inc. has sued Versata Software, Inc. and its affiliated companies, as well as an also infringing customer, Ameriprise Financial, for copyright infringement and related claims. This case arises from Versata's wholesale appropriation of XimpleWare's copyrighted VTD-XML software into Versata's own DCM product—without authorization from XimpleWare and in clear violation of the limited GPL license under which XimpleWare makes its software available—and Versata's multi-million dollar sales (and Amerirprise's multi-million dollar use) of its DCM product, which includes XimpleWare's unlicensed VTD-XML software.

A temporary restraining order and preliminary injunction are warranted because, to date, Versata has denied and concealed its infringement from both XimpleWare and Ameriprise, its major distributor to tens if not hundreds of thousands of independent contractors, all continuing even after repeated notices to each Defendant. The VTD-XML software that Versata has misappropriated is XimpleWare's principal asset. Absent injunctive relief, XimpleWare will continue to be irreparably harmed by loss of control over its sole asset.

STATEMENT OF FACTS.

XimpleWare is a California corporation that develops and licenses software for extremely efficient data processing. XimpleWare holds all the rights—including copyrights and patents—in its software and its source code, including for its main product, which it calls VTD-XML.

Versata is an enterprise software company that sells several products, one of which is a complex system for insurance companies called Distribution Channel Management, or DCM, which it licenses for millions of dollars per customer. Ameriprise, a national financial services company, has been a DCM customer for many years.

Recently, XimpleWare learned through Ameriprise that Versata had incorporated XimpleWare's VTD-XML source code into DCM—but without obtaining a commercial license from XimpleWare. Based on XimpleWare's discussions with Ameriprise, and according to filings in Texas state court litigation between Versata and Ameriprise (but not XimpleWare), during

1 discovery in litigation with Versata, Ameriprise discovered that Versata had incorporated
 2 XimpleWare's DCM source code into its DCM product.

3 **ARGUMENT**

4 **I. THE COURT SHOULD ISSUE A TEMPORARY RESTRAINING ORDER ENJOINING
 5 VERSATA'S INFRINGEMENT AND MISAPPROPRIATION.**

6 **A. The Copyright Act Expressly Allows Temporary Injunctive Relief.**

7 The Copyright Act expressly allows this Court to grant injunctive relief—including a
 8 “temporary...injunction[]” (*i.e.*, a TRO):

9 Any court having jurisdiction of a civil action arising under [the Copyright Act]
 10 may...grant temporary and final injunctions on such terms as it may deem
 reasonable to prevent or restrain infringement of a copyright.

11 17 U.S.C. § 502(a) (2013) (emphasis added). That is precisely what XimpleWare requests here: a
 12 TRO to temporarily restrain Versata's copyright infringement. In addition, the terms of the TRO
 13 XimpleWare seeks are “reasonable”: a TRO lasting only until the full preliminary injunction
 14 hearing, at which point Versata will have had a full opportunity to brief the Court and to argue
 15 the merits.

16 **B. Legal Standard for Issuing a Temporary Restraining Order**

17 The Ninth Circuit's standards for granting a temporary restraining order are identical to
 18 those for granting a preliminary injunction. *State of Alaska v. Native Village of Venetie*, 856 F.2d
 19 1384, 1389 (9th Cir. 1988). The Supreme Court has held that, to obtain a preliminary injunction,
 20 plaintiffs “must establish that [they are] likely to succeed on the merits, that [they are] likely to
 21 suffer irreparable harm in the absence of preliminary relief, that the balance of equities tips in
 22 [their] favor, and that an injunction is in the public interest.” *Winter v. Natural Resources*
 23 *Defense Council*, 555 U.S. 7 (2008) (citations omitted). The *Winter* court also noted that because
 24 injunctive relief is “an extraordinary remedy,” it “may only be awarded upon a clear showing
 25 that the plaintiff is entitled to such relief.” *Id.* at 375–76, citing *Mazurek v. Armstrong*, 520 U.S.
 26 968, 972 (1997) (*per curiam*). Thus, “[i]n each case, courts ‘must balance the competing claims
 27 of injury and must consider the effect on each party of the granting or withholding of the

1 requested relief.”” *Id.* at 376 (citing *Amoco Production Co. v. Gambell*, 480 U.S. 531, 542
 2 (1987)). “In exercising their sound discretion, courts of equity should pay particular regard for
 3 the public consequences in employing the extraordinary remedy of injunction.”” *Id.* at 376–77,
 4 citing *Weinberger v. Romero-Barcelo*, 456 U.S. 305, 312 (1982).

5 In *Alliance for the Wild Rockies v. Cottrell*, 632 F.3d 1127, 1135 (9th Cir. 2011), the Ninth
 6 Circuit held that the “serious questions” sliding-scale approach survived *Winter*, whereby
 7 preliminary injunctive relief should also be granted when a plaintiff demonstrates “that serious
 8 questions going to the merits were raised and the balance of the hardships tips sharply in the
 9 plaintiff’s favor,” thereby allowing District Courts to preserve the *status quo* where difficult legal
 10 questions require more deliberate investigation. *Alliance*, 632 F.3d at 1135; *see also Sencion v.*
 11 *Saxon Mortg. Servs., LLC*, 2011 U.S. Dist. LEXIS 41022 at *5, 2011 WL 1364007 at *2 (N.D.
 12 Cal. Apr. 11, 2011). The plaintiff must also satisfy the irreparable harm and public interest
 13 requirements under *Winter*, 632 F.3d at 1132, 1135. However, the sliding-scale approach allows
 14 the Court to protect XimpleWare pending resolution of its preliminary injunction motion and the
 15 remainder of this case. After issuing a TRO, the Court should set an expedited briefing schedule
 16 on the Order to Show Cause based on the requirements of Rule 65(b)(2) of the Federal Rules of
 17 Civil Procedure, which provides that a TRO shall expire within fourteen days of the date of entry
 18 “unless before that time the court, for good cause, extends it for a like period or the adverse party
 19 consents to a longer extension.” FED. R. CIV. P. Rule 65.

20 **C. XimpleWare Has Raised Serious Questions, and Is Very Likely To Prevail On**
 21 **The Merits.**

22 Even at this early stage of the litigation, there are enough undisputed facts to show that
 23 XimpleWare is highly likely to prevail on the merits of its breach of contract and copyright
 24 claims.

25 **1. Undisputed Facts Demonstrate Versata’s Unlicensed Commercial**
 26 **Sales of XimpleWare’s GPL-Licensed VTD-XML Source Code.**

27 Based on information in Ameriprise’s filings in its case against Versata in Texas state
 28 court, and on discussions with counsel for Ameriprise, XimpleWare understands that, during

1 separate litigation between Ameriprise and Versata, Ameriprise discovered XimpleWare's source
 2 code within the source code for Versata's DCM product.¹ The following facts are not reasonably
 3 disputed:

- 4 1. Versata included the source code for VTD-XML in the source code for its
 5 DCM product.²
- 6 2. Versata licensed, for millions of dollars, its DCM product (which included
 7 unlicensed copies of VTD-XML), to Ameriprise and other customers.³
- 8 3. Versata never obtained a commercial license for VTD-XML from
 9 XimpleWare.⁴
- 10 4. Versata never released the source code for its DCM product as open source
 11 under the GPL.⁵

12 As a matter of law, these facts constitute breach of the GPL—and therefore copyright
 13 infringement.

14 **2. XimpleWare Owns a Registered Copyright in Its VTD-XML
 15 Software.**

16 XimpleWare owns all the rights to its VTD-XML software and its source code, which is
 17 copyrightable expression.⁶ XimpleWare has registered its copyright in version 2.3 of the VTD-
 18 XML source code with the U.S. Copyright Office, and obtained registration no. TX 7-727-556,
 19 with an effective date of September 4, 2013.⁷ All authors who contributed to VTD-XML have
 20 assigned their rights to XimpleWare.⁸ XimpleWare's registration creates an evidentiary

21 ¹ Declaration of Jack Russo ("Russo Decl.") ¶¶ 2–5 and Ex. 7.

22 ² Russo Decl. ¶¶ 2–5 and Ex. 7; Zhang Decl. ¶¶ 28–31.

23 ³ Zhang Decl. ¶ 34.

24 ⁴ Zhang Decl. ¶ 31.

25 ⁵ Zhang Decl. ¶ 31; Russo Decl. Ex. 7 (see last page: Versata's answer to Interrogatory No. 5 in
 Texas litigation, admitting that it keeps its DCM source code confidential).

26 ⁶ "Copyright protection extends to all the copyrightable expression embodied in the computer
 program." U.S. Copyright Office, Circular 61, "Copyright Registration for Computer Programs,"
 Aug. 2012, available at <http://www.copyright.gov/circs/circ61.pdf> (software and source code
 protected under copyright law as literary works); 17 U.S.C. § 102.

27 ⁷ Russo Decl. ¶ 12 and Ex. 8 (copyright registration certificate).

28 ⁸ Zhang Decl. ¶¶ 5–23. See also 17 U.S.C. § 201 (ownership of copyrights).

1 presumption that its copyright in the VTD-XML source code is valid, and that XimpleWare owns
 2 that copyright.⁹ Although XimpleWare registered its copyright more than five years after it first
 3 published version 2.3 of its VTD-XML source code, the presumption still stands because there is
 4 no evidence to actually rebut it, and because definitive records about what happened to the VTD-
 5 XML source code are publicly available on XimpleWare's open source project website¹⁰ and in
 6 its SourceForge-hosted source code repository.¹¹

7 **3. Versata Copied and Sold VTD-XML as Part of Its DCM Product.**

8 Through Ameriprise, XimpleWare has learned that Versata had incorporated
 9 XimpleWare's GPL-licensed VTD-XML source code into Versata's own DCM product.¹²
 10 Ameriprise itself learned this only through discovery in litigation that is currently pending by
 11 Versata against Ameriprise in Texas state court.¹³

12 In that case, Versata alleged that Ameriprise improperly reverse engineered the DCM
 13 product to more easily replace it with a home-grown replacement. Versata produced the source
 14 code for DCM in discovery, at which point Ameriprise learned that Versata had included VTD-
 15 XML in DCM, apparently without a proper commercial license.

16
 17
 18
 19

20 ⁹ 17 U.S.C. § 410(c) ("In any judicial proceedings the certificate of a registration made before or
 21 within five years after first publication of the work shall constitute prima facie evidence of the
 22 validity of the copyright and of the facts stated in the certificate. The evidentiary weight to be
 accorded the certificate of a registration made thereafter shall be within the discretion of the
 court.").

23 ¹⁰ VTD-XML SourceForge page, <http://sourceforge.net/projects/vtd-xml/> (last accessed Nov. 8,
 2013; archived at <http://perma.cc/0u2bTwvSjkU>).

24 ¹¹ See, e.g., "Revision Log," <http://vtd-xml.cvs.sourceforge.net/viewvc/vtd-xml/ximple-dev/com/ximpleware/VTDNav.java?view=log> (last accessed Nov. 8, 2013; archived at
<http://perma.cc/0K5ZTKMRMUF>) (log of 132 changes to VTDNav.java source code file in
 XimpleWare's CVS repository from 2004 to 2013); Zhang Decl. ¶ 11 (identifying "jzhang2004"
 as Jimmy Zhang, XimpleWare's CEO).

25 ¹² Russo Decl. ¶¶ 2–5 and Ex. 7; Zhang Decl. ¶¶ 28–31.

26 ¹³ Russo Ex. 7 (Ameriprise's Motion for Partial Summary Judgment, filed July 24, 2013 against
 27 Versata in Texas state court case).

1 **4. Versata Cannot Claim Protection From Any GPL License.**

2 XimpleWare licenses VTD-XML under the GNU General Public License, or GPL.¹⁴ The
 3 GPL, like any other software license, is a contract, and it is enforceable.¹⁵ The GPL is one of
 4 many “open source” licenses that software developers can use when publishing their source
 5 code. The GPL is widely known among software developers, and is widely understood to be a
 6 very restrictive license in many respects—including its “viral” or “copyleft” provisions. Many
 7 important software products are licensed under the GPL, including, most famously, the free
 8 Linux operating system that powers much of the Internet and underlies the Android smartphone
 9 operating system that powers one billion mobile devices.¹⁶

10 Any person using GPL-licensed software must release any works derived from or
 11 incorporating GPL-licensed code to itself be licensed under the GPL. Section 2(a) of the GPL
 12 states this condition in plain language: “You must cause any work that you distribute or publish,
 13 that in whole or in part contains or is derived from the Program or any part thereof, to be licensed
 14 as a whole at no charge to all third parties under the terms of this License.”¹⁷

15 Importantly, because judicial admissions are clearly binding on parties who make them in
 16 other litigation, in the Texas litigation, Ameriprise now contends correctly that, under the terms
 17 of the GPL under which XimpleWare licensed VTD-XML, Versata must release the entire source
 18 code for DCM under the GPL.¹⁸ This is the so-called “viral” effect of the GPL. To avoid this
 19 outcome, Versata should have obtained a commercial non-GPL license from XimpleWare.

20 **Because it did not obtain a commercial license from XimpleWare, Ameriprise contends that**
 21 **Versata must license DCM itself under the GPL.** Its failure to do so is a breach of Section 2(a)
 22 the GPL—the terms of which Versata accepted myriad times when it downloaded, copied, used,

23 ¹⁴ Zhang Decl. ¶¶ 8–12 and Ex. 1.

24 ¹⁵ *Jacobsen v. Katzer*, 535 F.3d 1373, 1378–83 (Fed. Cir. 2008) (discussion of open source
 25 software and licensing; holding open source license valid and binding on defendant; vacating
 26 District Court’s denial of injunction and remanding for further proceedings).

27 ¹⁶ Sundar Pichai, Senior Vice President of Google, Google+ post, Sep. 3, 2013,
 28 <https://plus.google.com/+android/posts/CxiQidWrPR6> (“we’ve now passed 1 Billion Android
 29 device activations”) (last accessed Nov. 8, 2013, archived at <http://perma.cc/0BX3Z3euKN9>).

30 ¹⁷ Zhang Ex. 1 (GNU General Public License).

31 ¹⁸ Russo Ex. 7 (Ameriprise’s Motion for Partial Summary Judgment in the Texas litigation).

1 and integrated VTD-XML into DCM. **Versata's wholesale copying of VTD-XML into DCM**
 2 violates Section 2(a) of the GPL and makes Versata's uses of XimpleWare's copyrighted
 3 computer software unauthorized and, therefore, a direct infringement of XimpleWare's
 4 exclusive rights under Section 106 of the Copyright Act (17 U.S.C. §§ 101 *et. seq.*). A clearer
 5 case of copyright infringement by two major corporations against a small privately-held
 6 company is hard to imagine.

7 **5. Versata Never Had Any Rights to Distribute VTD-XML.**

8 Under the GPL, any party that redistributes or purports to redistribute VTD-XML in a
 9 manner that does not fully comply with the GPL's strict terms, conditions, and provisions never
 10 gains any rights to copy or modify VTD-XML. Specifically, section 4 of the GPL states:

11 You may not copy, modify, sublicense, or distribute the Program except as
 12 expressly provided under this License. Any attempt otherwise to copy, modify,
 13 sublicense or distribute the Program is void, and will automatically terminate your
 14 rights under this License.¹⁹

15 Versata's distribution of VTD-XML commercially within DCM, without releasing DCM's source
 16 code under the GPL, did not comply with the GPL. Therefore, at that time, Versata never gained
 17 (and, put another way, it immediately lost) any right to copy, modify, or distribute VTD-XML.
 18 Any copying, modification, or distribution of VTD-XML after Versata's initial violation was, and
 19 is, without XimpleWare's permission. Thus, the GPL provides no protection for Versata and thus,
 none for Ameriprise either.

20 **6. Because the GPL Does Not Protect Them, Versata and Ameriprise Are
 21 Liable for Copyright Infringement Jointly and Severally.**

22 Absent a commercial license to use VTD-XML without releasing DCM under the GPL,
 23 Versata's Ameriprise's use of VTD-XML constitutes copyright infringement.

24 Copyright law grants XimpleWare **exclusive** rights, including the rights to
 25 "reproduce...prepare derivative works...[and] distribute copies" of the VTD-XML software and
 26 its source code.²⁰ Copyright infringement occurs when a party violates any of those exclusive

27 ¹⁹ Zhang Ex. 1 (GPL).

28 ²⁰ 17 U.S.C. § 106.

1 rights: "Anyone who violates any of the exclusive rights of the copyright owner as provided by
 2 sections 106 through 122...is an **infringer** of the copyright..."²¹. "To establish infringement,
 3 two elements must be proven: (1) ownership of a valid copyright, and (2) copying of constituent
 4 elements of the work that are original."²²

5 Here, XimpleWare has shown that it owns all the rights in VTD-XML, including all
 6 exclusive rights under copyright law. XimpleWare has also shown that Versata and Ameriprise
 7 have violated those exclusive rights. This is copyright infringement, and it is continuing,
 8 willfully. **The Copyright Act expressly provides for both temporary injunctive relief for**
 9 **copyright infringement.**²³

10 **D. The Balance Of Hardships Tips Sharply In XimpleWare's Favor.**

11 If the Court grants a TRO, Versata will be temporarily enjoined from further sales of its
 12 infringing DCM product, and Ameriprise will be temporarily enjoined from deploying DCM to
 13 new users. Ceasing one's violation of the law is not a hardship; it is fair. Further, the scope of this
 14 temporary injunctive relief is narrow; XimpleWare is not requesting any relief that would impact
 15 existing Ameriprise DCM users or other existing Versata customers.

16 In contrast, if the Court denies XimpleWare's request for a TRO, XimpleWare will
 17 **undoubtedly** be harmed by Versata's continuing infringement. More importantly, XimpleWare
 18 will have lost control of its key asset: its exclusive rights to license VTD-XML.²⁴

19 Versata's infringement is far from innocent; it is, in fact, **criminal**. XimpleWare is
 20 informed that the VTD-XML source code that Ameriprise found in DCM had been modified to
 21 remove the GPL license information that XimpleWare has always included at the top of **every**
 22 **file** of its VTD-XML source code.²⁵ Under Section 506(d) of the Copyright Act—which
 23 enumerates criminal offenses related to copyright infringement—**Versata's removal of**

24
 25 ²¹ 17 U.S.C. § 501.

²² *Feist Publ'n's, Inc. v. Rural Tel. Serv. Co.*, 499 U.S. 340, 361 (1991).

²³ 17 U.S.C. § 502(a).

²⁴ Zhang Decl. ¶¶ 25, 32–33.

²⁵ Exhibit 10 to the Zhang Declaration is a representative example of the beginning of one such file with a copyright notice and GPL licensing information.

1 XimpleWare's copyright notice is a crime. 17 U.S.C. § 506(d) ("Any person who, with
 2 fraudulent intent, removes or alters any notice of copyright appearing on a copy of a copyrighted
 3 work shall be fined not more than \$2,500"). XimpleWare seeks to confirm these facts in
 4 discovery, but the information it has to date raises serious questions meriting—at minimum—a
 5 temporary restraining order.

6 **E. An Early TRO in This Case Serves The Public Interest.**

7 Halting Versata's criminal and civil violations of the Copyright Act serves the public
 8 interest in upholding copyright law.²⁶ Copyright law itself is contemplated by the Constitution,
 9 which enumerates, among Congress's other powers, that it shall enact laws to "promote the
 10 Progress of Science and useful Arts, by securing for limited Times to Authors and Inventors the
 11 exclusive Right to their respective Writings and Discoveries."²⁷

12 XimpleWare has also sued Versata for reverse passing off in violation of the Lanham
 13 Act.²⁸ By incorporating XimpleWare's VTD-XML software without attribution, Versata misleads
 14 the public as to the source of a part of its product. Notably, Versata touts speed—XimpleWare's
 15 key benefit—as one of DCM's main selling points.²⁹ A TRO thus serves the public interest by
 16 stemming the likely confusion resulting from Versata's unattributed and unlicensed use of
 17 XimpleWare's software.

18 **II. THE COURT SHOULD GRANT XIMPLEWARE LIMITED EXPEDITED DISCOVERY TO
 19 SUPPORT ITS TIME-SENSITIVE PRELIMINARY INJUNCTION MOTION.**

20 XimpleWare also seeks expedited discovery to further support its preliminary injunction
 21 motion. The Court may grant expedited discovery on a showing of **good cause**. *Semitool, Inc. v.*

22
 23 ²⁶ *Apple Inc. v. Psystar Corp.*, 673 F. Supp. 2d 943, 950 (N.D. Cal. 2009) (holding "the public
 24 receives a benefit when the legitimate rights of copyright holders are vindicated" and granting
 25 permanent injunction in software copyright case with both criminal and civil copyright
 26 elements).

27 ²⁷ U.S. Const. art I, § 8, cl. 8. *See also Computer Assocs. Int'l v. Quest Software, Inc.*, 333 F.
 28 Supp. 2d 688, 701 (N.D. Ill. Jun. 28, 2004) ("The granting of an injunction is in the public
 29 interest. The public is generally interested in upholding intellectual property rights, encouraging
 creativity and innovation, and rewarding the investment of resources in these pursuits.")

28 ²⁸ Complaint (Dkt. 1) at ¶¶ 78–87.
 29 ²⁹ Russo Ex. 9 (pages from websites of Versata and its subsidiary companies Trilogy and Aurea).

1 *Tokyo Electron Am.*, 208 F.R.D. 273, 2002 U.S. Dist. LEXIS 8961 (N.D. Cal. 2002) (granting
 2 expedited discovery for good cause and declining to apply more rigid standard of *Notaro v.
 3 Koch*, 95 F.R.D. 403, 1982 U.S. Dist. LEXIS 14842 (S.D.N.Y. 1982)); *Yokohama Tire Corp. v.
 4 Dealers Tire Supply, Inc.*, 202 F.R.D. 612, 2001 U.S. Dist. LEXIS 17349 (D. Ariz. 2001)
 5 (adopting good cause standard over *Notaro* approach).

6 **A. There is Ample Good Cause for Allowing Limited Early Discovery.**

7 Good cause exists here because, both in and out of separate litigation, Versata has actively
 8 denied its infringement despite being caught red-handed by Ameriprise. All XimpleWare seeks is
 9 to confirm that information with admissible evidence, all of which should be readily available by
 10 virtue of its production in other litigation in Texas state court.

11 XimpleWare is clearly **without fault**.³⁰ XimpleWare published its VTD-XML source
 12 code under the GPL license—a reasonable business practice pursued by many successful
 13 software companies—expecting that parties who wished to incorporate it into proprietary
 14 software would act in good faith and engage in negotiations for a commercial license.³¹ Versata,
 15 however, never did that. Instead, it simply copied XimpleWare’s VTD-XML software into its
 16 proprietary commercial software, without a word or a penny to XimpleWare.³² XimpleWare only
 17 learned of this copying through Ameriprise, and only then because Ameriprise discovered it in
 18 discovery in unrelated litigation. XimpleWare retained counsel and attempted to learn more from
 19 Ameriprise and Versata, but those informal discussions have yielded little fruit.³³ XimpleWare
 20 therefore filed this case, and seeks the Court’s assistance in obtaining the discovery it needs to
 21 further support its motion for a preliminary injunction.

22

23

24

25 ³⁰ *Yokohama Tire Corp. v. Dealers Tire Supply, Inc.*, 202 F.R.D. 612, 613, 2001 U.S. Dist. LEXIS
 26 17349 (D. Ariz. 2001) (requiring “moving party [be] without fault in creating the crisis that
 27 requires *ex parte* relief”).

28 ³¹ Zhang Decl. ¶¶ 8–27.

28 ³² Zhang Decl. ¶¶ 28–34.

28 ³³ Russo Decl. ¶¶ 2–5.

1 **B. The Discovery XimpleWare Seeks is Narrowly Tailored and Mutual.**

2 The discovery XimpleWare seeks is narrowly tailored to supporting XimpleWare's
 3 preliminary injunction motion, and is mutual in that XimpleWare will also produce documents
 4 and have its deposition taken on relevant topics. XimpleWare requests the following expedited
 5 discovery:

6 1. Limited document production by Versata and Ameriprise around Versata's
 inclusion of XimpleWare source code in its DCM product.

7 2. Limited document production by XimpleWare responsive to Ameriprise's and
 Versata's state court subpoenas and any further reasonable requests as included in
 their Rule 30(b)(6) deposition notices in this case.

8 3. Deposition of Versata's Rule 30(b)(6) witness on Versata's inclusion of
 XimpleWare's VTD-XML in its products, Versata's distribution of products
 including VTD-XML, and Versata's compliance or non-compliance with the GPL.

9 4. Deposition of Ameriprise's Rule 30(b)(6) witness on Ameriprise's knowledge of
 the inclusion of XimpleWare's VTD-XML in the DCM product it licensed from
 Versata.

10 5. Deposition of XimpleWare's Rule 30(b)(6) witness on XimpleWare's software
 licensing practices.

11 Each of these categories of discovery is narrowly tailored to supporting XimpleWare's
 12 preliminary injunction motion. To decide that motion, the Court will need a more developed
 13 factual record around Versata's use of VTD-XML and XimpleWare's licensing practices. The
 14 above discovery goes to those topics, and nothing more. This round of depositions can be
 15 completed next month, within adequate time for the Court to have the benefit of that testimony
 16 for the adjudication of the preliminary injunction pursuant to Rule 65 of the Federal Rules of
 17 Civil Procedure.

18 **CONCLUSION**

19 The Copyright Act fully extends its protection to owners of computer software.
 20 XimpleWare is the owner of Copyright Registration Certificate No. TX 7-727-556 which
 21

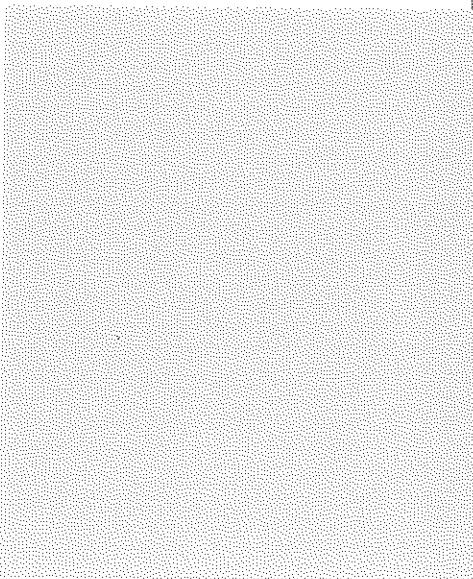
1 protects the computer software that is has designed, developed and protected under the Copyright
2 Act. XimpleWare is being irreparably harmed by Versata’s continuing willful infringement of
3 each of the exclusive rights granted by XimpleWare’s copyright rights. 17 U.S.C. § 106. These
4 exclusive rights mean nothing if injunctive relief is unavailable to protect them; and the
5 Copyright Act makes clear that this Court is authorized to grant precisely the injunctive relief
6 requested in this case and by this motion. Knowing it has no defense to its multiple acts of
7 infringement, Versata has instead sought to obfuscate and avoid responsibility, including by
8 removing XimpleWare’s copyright notices—a federal crime. The Court should correct these
9 injustices by granting XimpleWare’s *ex parte* application and issuing a temporary restraining
10 order preventing Versata from selling any more copies of its infringing DCM software, and
11 preventing Ameriprise from deploying that infringing DCM software to new users. The Court
12 should order Versata and Ameriprise to show cause why a preliminary injunction should not
13 issue, and should additionally grant the limited expedited discovery that XimpleWare seeks.

COMPUTERLAW GROUP LLP

Dated: November 22, 2013

By: /s/ Jack Russo
Jack Russo
Christopher Sargent
Ansel Halliburton

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XIMPLEWARE CORP.



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XIMPLEWARE CORP.

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

XimpleWare Corp., a California Corporation,

Plaintiff;

Versata Software, Inc., f/k/a Trilogy Software, Inc., a Delaware corporation; **Trilogy Development Group, Inc.**, a California corporation; **Ameriprise Financial, Inc.**, a Delaware corporation; and **Ameriprise Financial Services, Inc.**, a Delaware corporation,

Defendants.

Case No. 3:13-cv-5160-NC

**DECLARATION OF ZHENGYU ZHANG IN
SUPPORT OF PLAINTIFF XIMPLEWARE
CORP.'S *EX PARTE* APPLICATION FOR
TEMPORARY RESTRAINING ORDER, ORDER
TO SHOW CAUSE, AND ORDER GRANTING
EXPEDITED DISCOVERY**

1 I, Zhengyu Zhang, declare as follows:

2 1. My name is Zhengyu Zhang, but I go by and have gone by Jimmy Zhang for most
3 of my life. I am acting CEO and chief design engineer for XimpleWare Corp. ("XimpleWare"), a
4 corporation organized under the laws of and registered to do business in California. I make the
5 statements here of my personal knowledge, except where stated on information and belief, which
6 statements I believe to be true. I can and would competently testify to the facts set forth herein if
7 called as a witness.

8 2. I was born in Shanghai, China and came to the United States in 1991 when I was
9 18. I have been an American citizen since about 2003.

10 3. I initially attended community college before I transferred to the University of
11 California Berkeley. I am fluent in several computer programming languages including JAVA, C,
12 C++, C#, and Perl. At Berkeley, I earned Bachelor of Science and Master of Science degrees in
13 Electrical Engineering and Computer Sciences in 1996 and 1998, respectively.

14 4. I have spent the last 15 years in the software development and software
15 engineering field with leading software development and electronic design automation
16 companies like Synopsys, x.com, IPUnity, and VWeb, doing everything from technical support
17 to software engineering.

18 Formation of XimpleWare

19 5. I started XimpleWare in October 2002 with the goal of achieving maximum
20 efficiency using on-chip XML processing. I incorporated XimpleWare in 2002 with the help of
21 XimpleWare's corporate attorney, Thomas Bahrick. I am currently the Chief Executive Officer
22 for XimpleWare. In creating the "XimpleWare" name, I wanted something that incorporated the
23 letters x-m-l, inform the marketplace that our product was software code, and evoke the
24 efficiency and simplicity with which the product parses XML.

25 6. Originally, I had a cofounder in XimpleWare named Hui Tian who now has a
26 minor ownership claim and who helped process patent applications. However he split from the
27 venture in (2003), and no longer has any creative, managerial, or advisory role in XimpleWare or
28 the direction it takes in the future.

1 7. I wanted to avoid the controlling interest and complication of any venture
2 capitalist group involvement in XimpleWare, so my parents invested several hundred thousand
3 dollars in seed money. My father is also a software engineer who led a startup to an initial public
4 offering and eventually sold his company to Synopsys, where he stayed on as an engineer
5 building circuits. Much of the money for XimpleWare still comes from my parents and myself
6 who are the only other members of the XimpleWare Board of Directors. Those investments pay
7 the patent fees, and I have spent my entire 401(k) savings in support of the venture.

8 8. Open-source software is software made available publicly, and licensed with any
9 number of available licenses including GPL, Apache, BSD, LGPL, etc., which generally provide
10 that the copyright holder provides the rights to study, change, and distribute the software at no
11 cost to anyone and for any purpose. However, such licenses, including the GPL which we used to
12 license the XimpleWare Source Code, explicitly allows the creator of the copyrighted source
13 code to license his or her code privately for a fee. This allows one to monetize intellectual
14 property while still making the copyrighted code available for collaboration and future invention.

15 9. I began writing the software code in source code form and associated source
16 materials for my company in 2004 and I estimate that I have personally put in over 10,000
17 person hours of computer programming over the last 10 years of work that I have personally
18 done.

19 10. I made the business decision to license the XimpleWare source code with the
20 GNU General Public License version 2 (“GPL”), one of many open source licenses available to
21 developers interested in an open source development approach. A copy of the GPL is attached as
22 **Exhibit 1**. I chose to license the Source Code under the GPL because it is one of the most
23 restrictive licenses available for open-source programmers, requiring that any derivative code
24 developed by incorporating GPL-protected code must be returned to the open-source community.

25 11. I have always incorporated all copyright and other notices required by the GPL,
26 and I have always incorporated those notices into every iteration of the XimpleWare Source
27 Code checked in via XimpleWare’s CVS revision control system. My SourceForge username is
28 “jzhang2004”.

1 12. I made the conscious decision to use an open source approach for the
2 development and maintenance of the XimpleWare Source Code (the “Source Code”), and built
3 XimpleWare’s business model around that decision.

The XimpleWare Software Product: VTD-XML

5 13. The complete XimpleWare product, known as “VTD-XML” and “VTD-XML
6 Extended” (the “Product”), is made up of many constituent parts, each with individual functions
7 and written in several different programming languages. However, I developed the majority of
8 the XimpleWare code in Java.

9 14. XML is ubiquitous in today's business world with an almost limitless number of
10 applications. The XimpleWare Code and Product I created reads and parses XML code at a rate
11 estimated at 5 to 10 times the speed of current XML parsing programs, effecting maximum
12 efficiency, speed, and vastly reducing computing needs and costs.

13 15. XimpleWare has had discussions and interest from several industry leaders for
14 licensing and we have established ourselves as one of the leading companies in this area of
15 XML.

16 16. As I wrote and updated the Source Code, I maintained the body of code in an
17 online open source repository called SourceForge. That repository allowed me to check out the
18 Source Code, edit and update sections as necessary, and then check it back in with time, date,
19 and contributor information indicated on any changes made to track the revisions and evolution
20 of the Source Code. Any changes were recorded using a CVS revision control system. As the
21 Source Code as a whole is made up of many different files, I would (and still do) update each file
22 periodically, checking in all changes so that an updated version of the Source Code is available
23 to the open source community.

24 17. I am the contributor of record on almost all, if not all, changes made to the Source
25 Code. Periodically, other open source collaborators would email suggested changes to me, but
26 those suggestions were never more than 20–30 suggested statements (sometimes called “lines of
27 code”) and I never included these third party suggestions but rather I re-wrote each of them with
28 my own programming, which I placed into the Source Code after a thorough review of the

1 suggested code's functionality, an analysis of whether it served the purpose of speeding up the
 2 Product's XML parsing, and after a complete clean-room rewrite of the suggested functionality.

3 18. All contributions (including my own) to the XimpleWare Source code were
 4 "works for hire" and all employees and other collaborators understood it as such.

5 19. My brother-in-law, Harry Xu, has also collaborated on the XimpleWare Source
 6 Code, but has assigned all work and intellectual property to XimpleWare, and has no ownership
 7 claim. There are no other collaborators, and, as mentioned above, I checked in almost all, if not
 8 all, revisions of the Code into SourceForge. All changes go through me as the design engineer.

9 20. Harry Xu has signed an Assignment Agreement assigning all of his collaborative
 10 efforts in XimpleWare to the Company.

11 21. XimpleWare has never used any substantial monies for marketing except through
 12 the GPL licensing approach as XimpleWare expects the Product to market itself by way of the
 13 commercial licensing agreements that should result after proper GPL usage and without violation
 14 of the GPL terms, conditions or restrictions.

XimpleWare's Issued U.S. Copyrights

16 22. XimpleWare is the owner of all right, title, and interest in all copyrights including
 17 but not limited to all U.S. copyrights on the Source Code and on the Source Materials, all of
 18 which have appropriate copyright notices contained conspicuously on the first page of each
 19 work. **Exhibit 2** is a representative example of one such copyright notice on one file in the VTD-
 20 XML Source Code.

21 23. There has been no challenge to any of XimpleWare's patents, copyrights, trade
 22 secrets, or any other XimpleWare intellectual property rights.

Licensees

24 24. The XML parsing community acknowledged the validity and strength of
 25 XimpleWare's innovation through licensing discussions and signed OEM and end-user license
 26 agreements.

27 25. Due to the fundamental properties of XML technology, XML parsing innovations
 28 are very hard to sell because they are not end-user products, *i.e.*, they have to be integrated into

1 another existing product. This principle drove my decision to distribute the Source Code mainly
2 under Original Equipment Manufacturer (“OEM”) agreements. The Product is an enabler for any
3 product that uses XML in its applications, but in order to see the upside in the parsing speed,
4 customers have to try it. All of this factored into the business and marketing decisions I made for
5 the company.

6 26. XimpleWare has negotiated and closed several OEM licensing deals, under which
7 the customers were able to make commercial uses of XimpleWare's VTD-XML product without
8 the restrictions of the GPL.

9 27. In addition to the OEM licenses, there has been significant licensing interest from
10 major companies and technology industry leaders.

Ameriprise and Versata/Triology

12 28. On July 22, 2013, I learned of the Versata/Ameriprise lawsuit in Texas over a
13 contracting agreement.

14 29. I understand from various public records that Versata and Trilogy were two
15 companies before they merged recently, and now Trilogy exists as a subsidiary of Versata.

16 30. I also understand (and some of this is reflected in published litigation files) that
17 Versata acted as a software contractor for a company called Ameriprise until Ameriprise
18 attempted to write its own software using programmers in India to replace the ongoing Versata
19 work. It is my understanding that Versata sued Ameriprise for breach of their contracting
20 agreement.

31. At some point during that lawsuit, Ameriprise noticed that there were sections
22 of code in the “DCM” Versata product that contained GPLed XimpleWare Source Code which
23 was used without my consent and without honoring explicit clauses of the GPL related to the
24 return of source code to the open source community. **XimpleWare has not granted a**
25 **commercial license or any other permission or authorization to Versata or Ameriprise for**
26 **the use of any XimpleWare product.**

27 32. After our copyrights were registered with the U.S. Copyright Office and after all
28 investigatory work was completed, I authorized legal counsel to give notice to Trilogy, Versata

1 and all related parties that they had no rights to infringe the copyrights or the patents or any of
2 the intellectual properties of XimpleWare. Without a commercial license, they were and are
3 infringers and given their refusal to enter commercial licenses with XimpleWare, they were and
4 are willfully infringing our intellectual property rights. They have refused to obtain any license
5 with us, they have no permission from us, and they simply have continued to infringe; there is no
6 doubt in my mind that they are not licensed and that they are simply choosing to willfully
7 infringe our copyrights, our copyrights, our patents, and our other intellectual property rights.
8 Without an injunction against them, we are suffering, and we will **suffer irreparable injury in**
9 **the loss of control over our Source Code and over our entire licensing program.** They must
10 be enjoined from infringing and they must be directed to account for all copies, in whole or in
11 part, in any form on any electronic media which they have as well as all copies they have
12 deployed to Ameriprise and/or to any others in the field.

13 33. We estimate that the defendants have reproduced and distributed **thousands of**
14 **unauthorized copies** of XimpleWare software, which is now illegally in use with over 100,000
15 (or more) unauthorized users of our software. Only defendants know the precise numbers, and
16 the Court should compel them to immediately account for all copies and to account for all users
17 of XimpleWare software they have illegally distributed and allowed others to use without any
18 license, permission or other authorization from me or anyone else at XimpleWare.

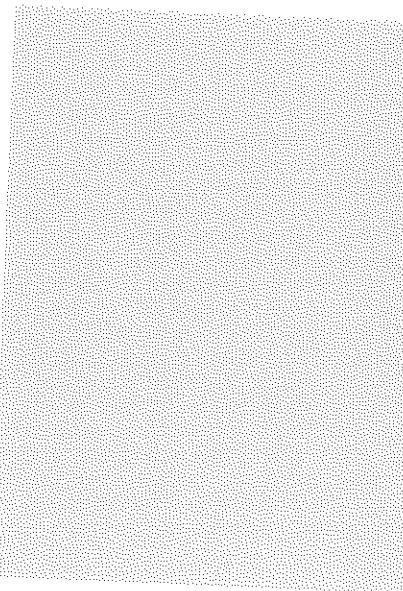
19 34. We also estimate that they have collected revenues illegally in amounts greater
20 than \$100,000,000 based on distribution of computer software that includes unauthorized and
21 illegal copies of XimpleWare computer software, and appropriate orders should be entered
22 compelling defendants to account for all revenues arising directly or indirectly through any
23 software which includes any version of XimpleWare computer software and for all customers,
24 clients, contractors, employees, and all other users of any version of XimpleWare software
25 received from any of the defendants.

26 35. Irreparable injury has been suffered by XimpleWare as a result of Defendants'
27 unauthorized use of XimpleWare's copyrighted computer software; in effect, Defendants have
28 usurped control, for commercial purposes, over XimpleWare's computer software and they are

1 reproducing it, executing it, and otherwise exploiting it without permission and in repeated
2 violation of XimpleWare's exclusive rights under the U.S. Copyright Act. The result is both the
3 denial of XimpleWare's rights to sole and exclusive control over the commercial licensing of its
4 copyrighted computer software as well as the failure of Defendants, and each of them, to account
5 for the number of copies which have been exploited by each of them. Injunctive relief is
6 requested to prevent the foregoing irreparable injury from continuing.

7
8 I declare under penalty of perjury under the laws of the State of California that the
9 foregoing is true and correct, and that I signed this declaration on November 22, 2013 in
10 Milpitas, California.

11 _____
12 Zhengyu Zhang
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7 Attorneys for Plaintiff
XIMPLEWARE CORP.

12 **XimpleWare Corp., a California**
Corporation,

13 Plaintiff;

14 v.

15 **Versata Software, Inc., f/k/a Trilogy**
Software, Inc., a Delaware corporation;
Trilogy Development Group, Inc., a
California corporation; **Ameriprise**
Financial, Inc., a Delaware corporation; and
Ameriprise Financial Services, Inc., a
Delaware corporation,

16 Defendants.

17 Case No. 3:13-cv-5160-NC

18 **DECLARATION OF JACK RUSSO IN SUPPORT**
OF PLAINTIFF XIMPLEWARE CORP.'S
Ex Parte Application for Temporary
Restraining Order, Order to Show
Cause, and Order Granting Expedited
Discovery

1 I, Jack Russo, declare as follows:

2 1. I am an attorney admitted to practice before this Court, and I am a partner at the
3 law firm of ComputerLaw Group LLP, counsel for Plaintiff XimpleWare Corp. ("XimpleWare")
4 in this matter. I have personal knowledge of the facts set forth in this declaration, and if called to
5 do so I could and would testify competently to the same. I make the statements here of my own
6 personal knowledge, unless where stated on information and belief, which statements I believe to
7 be true, and if called to do so, I could and would testify competently to those matters stated here.

8 2. XimpleWare engaged my firm shortly after learning, from counsel for Ameriprise,
9 that Versata and related entities had incorporated XimpleWare's copyrighted VTD-XML
10 computer software into Versata's DCM product, and had distributed the DCM commercially—
11 but without obtaining any form of commercial license from XimpleWare, and in violation of the
12 GPL license under which XimpleWare otherwise licensed its VTD-XML computer software to
13 those who fully abide by the GPL license.

14 3. On the morning of July 24, 2013, I spoke with counsel for Ameriprise, Peter
15 Lancaster of Dorsey & Whitney LLP. In that phone call, Mr. Lancaster told me how Ameriprise
16 had discovered during litigation with Versata in Texas state court that Versata had included
17 XimpleWare's VTD-XML software product within the Versata DCM software product. Mr.
18 Lancaster said that Ameriprise had been a Versata customer since about 1999, and used the DCM
19 product internally with Ameriprise employees and contractors.

20 4. **Exhibit 1** is a document I received from counsel for Ameriprise, Mr. Lancaster on
21 July 28, 2013. The exhibit is apparently a set of clauses from a software license. I provided this
22 exhibit to XimpleWare, and XimpleWare confirmed that it had never licensed any software under
23 the terms in this exhibit, nor had it ever authorized anyone else to do so.

24 5. I spoke again with Mr. Lancaster by phone on August 19, 2013. Mr. Lancaster
25 told me that Ameriprise had retained a technical expert who had concluded that XimpleWare's
26 software was in Versata's DCM product.

27 6. On October 2, 2013, my firm received an Amended Notice of Deposition of
28 XimpleWare Corp., a copy of which is attached as **Exhibit 2**.

1 7. On November 4, 2013, my partner Christopher Sargent, Esq. spoke with Amir
 2 Alavi, Esq., counsel for Versata, by telephone. Mr. Alavi acknowledged his client's use of the
 3 XimpleWare computer software but claimed reliance on the "classpath exception" language from
 4 Exhibit 1, which XimpleWare has never authorized or approved.

5 8. On November 6, 2013, my office served objections to Ameriprise's and Versata's
 6 deposition notices to XimpleWare, copies of which are attached as **Exhibit 3**.

7 9. My office has had several communications with Ameriprise's legal team
 8 throughout this month. For example, on November 12, 2013, an associate in my office, Ansel
 9 Halliburton, Esq., spoke with Case Collard, Esq., another attorney for Ameriprise, regarding
 10 XimpleWare's deposition and the possibility of reaching an agreed schedule for exchanging early
 11 discovery in this case and which would satisfy Ameriprise's and Versata's needs for their
 12 litigation in Texas state court while protecting XimpleWare.

13 10. Though no one from Ameriprise ever connected with me by either phone or email
 14 this morning, I learned late this afternoon that some type of voicemail was left from a lawyer for
 15 Ameriprise that it was planning to appear *ex parte* in state court here in California to seek to
 16 enforce deposition subpoenas and compel XimpleWare's deposition. Ameriprise took this
 17 position despite my multiple previous offers to reach an agreed schedule for mutual discovery,
 18 including the discovery sought in those subpoenas. I renewed that offer again today, and
 19 informed counsel for Ameriprise that I would be unable to appear at its contemplated *ex parte*
 20 hearing because of another case in Los Angles, and that XimpleWare did oppose its motion and
 21 still preferred to reach an agreed schedule across the various cases in the Texas state and
 22 California federal courts. Counsel for Ameriprise again rejected my offer for a mutual approach.
 23 **Exhibit 4** is a true and correct copy of these November 21 communications.

24 11. The following exhibits are true and correct copies of court filings in the Versata
 25 litigation in Texas state court, *Versata Software, Inc., et al. v. Ameriprise Financial, Inc., et al.*,
 26 Case No. D-1-GN-12-003588 in the District Court of Travis County, Texas. My firm obtained
 27 these filings directly from the Texas state court files.

- **Exhibit 5:** Versata's First Amended Complaint and Application for Preliminary Injunction, filed May 3, 2013
- **Exhibit 6:** Ameriprise's Original Answer, filed January 4, 2013
- **Exhibit 7:** Ameriprise's Motion for Partial Summary Judgment, filed July 24, 2013, and excerpts of some of the exhibits filed in support of that motion are contained within said Exhibit 7.

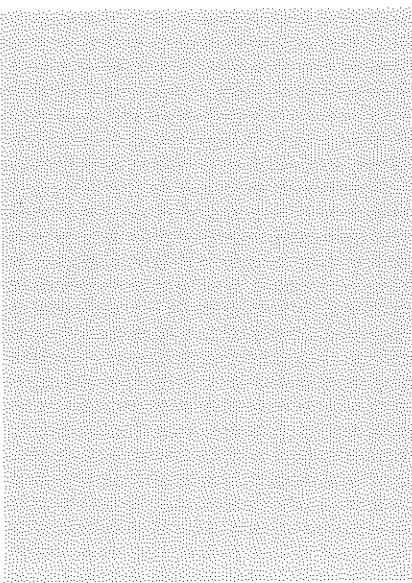
12. **Exhibit 8** is a true and correct copy, obtained directly from the U.S. Copyright Office, of the copyright registration certificate for VTD-XML, version 2.3. The registration's effective date is September 4, 2013, and the registration number is TX 7-727-556.

10 13. **Exhibit 9** contains true and correct copies of current websites of Versata and its
11 related entities, some of which tout speed as a major selling point for Versata's DCM product.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct, and that I signed this declaration on November 21, 2013 in Palo Alto, California.

/s/ Jack Russo

Jack Russo



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XIMPLEWARE CORP.
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11
12 UNITED STATES DISTRICT COURT
13 NORTHERN DISTRICT OF CALIFORNIA

14
15 **XimpleWare Corp., a California**
16 **Corporation,**
17 **Plaintiff;**
18 **v.**
19 **Versata Software, Inc., f/k/a Trilogy**
20 **Software, Inc., a Delaware corporation;**
21 **Trilogy Development Group, Inc., a**
22 **California corporation; Ameriprise**
23 **Financial, Inc., a Delaware corporation; and**
24 **Ameriprise Financial Services, Inc., a**
25 **Delaware corporation,**
26
27
28

Case No. 3:13-cv-5160-NC

[PROPOSED] TEMPORARY RESTRAINING
ORDER, ORDER TO SHOW CAUSE, AND
ORDER GRANTING EXPEDITED DISCOVERY

Defendants.

1 Plaintiff XimpleWare Corporation's *Ex Parte* Application for Temporary Restraining
 2 Order, for Order to Show Cause re: Preliminary Injunction, and for Expedited Discovery came
 3 before the Court on _____, 2013. Good cause appearing therefore, the
 4 Court finds and ORDERS as follows:

5 **TEMPORARY RESTRAINING ORDER**

6 The Court issues this Temporary Restraining Order ("TRO") under 17 U.S.C. § 502(a)
 7 and Rule 65(b) of the Federal Rules of Civil Procedure.

8 Defendants Versata Software Inc. and Trilogy Development Group, Inc., as well as their
 9 other subsidiaries and affiliates, if any (the "Versata Defendants"), are hereby TEMPORARILY
 10 ENJOINED from making any new sales of their Distribution Channel Management ("DCM")
 11 product, delivering new copies of DCM to customers, or otherwise publishing DCM.

12 Defendants Ameriprise Financial, Inc. and Ameriprise Financial Services, Inc., as well as
 13 their other subsidiaries and affiliates, if any (the "Ameriprise Defendants") are hereby
 14 TEMPORARILY ENJOINED from deploying DCM to any new users, whether internal or external, and
 15 from deploying new versions of DCM to existing users.

16 This TRO shall expire after the hearing on XimpleWare's motion for a preliminary
 17 injunction, which the Court sets for _____ in Courtroom
 18 _____, ____ Floor of the United States District Court in San Francisco, CA.

19 The Court makes the following findings in support of this TRO:

- 20 1. XimpleWare has shown that it owns its VTD-XML product and its source code,
 and has obtained a copyright registration on that source code (namely TX 7-727-
 556).
- 21 2. XimpleWare has shown a high likelihood that both the Versata Defendants and the
 Ameriprise Defendants are infringing XimpleWare's copyrights. Specifically,
 XimpleWare has shown a high likelihood that Versata incorporated VTD-XML
 into its DCM product, licensed the DCM product to the Ameriprise Defendants
 and other customers.

ORDER TO SHOW CAUSE WHY A PRELIMINARY INJUNCTION SHOULD NOT ISSUE

19 The Court ORDERS all Defendants to show cause why a preliminary injunction should not
20 issue. The Court sets the hearing on the preliminary injunction for _____ in
21 Courtroom _____, ____ Floor of the United States District Court in San Francisco, CA.

ORDER GRANTING EXPEDITED DISCOVERY

23 The Court finds good cause to allow limited discovery on an expedited basis. This
24 discovery will allow the Court to determine whether a preliminary injunction is warranted.
25 Limited, narrowly-tailored discovery on an expedited schedule will not unfairly prejudice the
26 Versata Defendants or the Amerprise Defendants. The Court ORDERS the following discovery, to
27 be completed by _____:

1. XimpleWare may serve document requests to the Versata Defendants and to the Ameriprise Defendants around Versata's inclusion of XimpleWare source code in its DCM product.
2. XimpleWare shall produce documents responsive to Ameriprise's and Versata's state court subpoenas and any further reasonable requests as included in the Rule 30(b)(6) Notice of Deposition. Those document productions shall also be used in this case.
3. XimpleWare may depose Versata's Rule 30(b)(6) witness on Versata's inclusion of XimpleWare's VTD-XML in its products, Versata's distribution of products including VTD-XML, and Versata's compliance or non-compliance with the GPL. This deposition shall be scheduled within the first two weeks of December, 2013 following the deposition of XimpleWare's Rule 30(b)(6) witness as set forth in Paragraph 6 below.
4. XimpleWare may depose Ameriprise's Rule 30(b)(6) witness on Ameriprise's knowledge of the inclusion of XimpleWare's VTD-XML in the DCM product it licensed from Versata. This deposition shall be scheduled within the first two weeks of December, 2013 following the deposition of XimpleWare's Rule 30(b)(6) witness as set forth in Paragraph 6 below. (The foregoing deposition of Ameriprise need not occur if Ameriprise admits that it received the DCM product from Versata and that it does not have a commercial license from Ximpleware and that it will accept the Court's ruling(s) as against Versata as applicable against Ameriprise with regard to the further copying, use, or other exploitation of DCM.)
5. Versata and Ameriprise may jointly depose XimpleWare's Rule 30(b)(6) witness on XimpleWare's software licensing practices on mutually agreed dates in the first two weeks of December, 2013. This deposition shall coincide with the deposition Versata and Ameriprise have noticed through the state courts in Texas and California.
6. Multiple depositions shall not be taken of any Rule 30(b)(6) witnesses without further order and/or other approval of this Court following the showing of good cause by the party requesting such further deposition time.

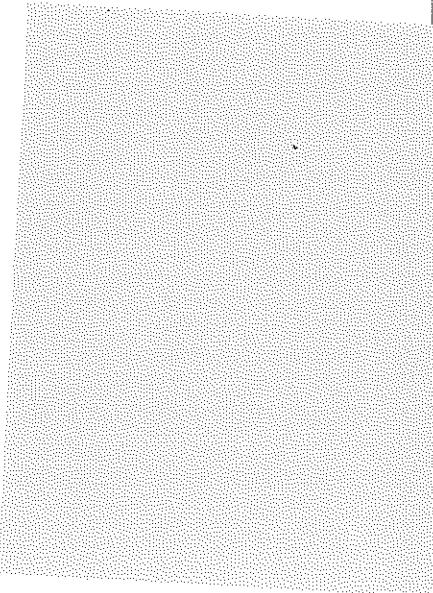
7. The parties shall meet and confer as to the precise scheduling of the above depositions (the “Agreed Schedule”), which shall occur at least one week after the parties’ document productions specified above. The parties shall meet and confer to schedule a single date for exchange of the documents, and for the orderly production of documents in accord with the Agreed Schedule.
8. If any procedural or other disputes arise from the foregoing Order, the parties shall meet and confer in person in accordance with the Local Rules of this Court and file letter briefs in accordance with the Court’s Civil Standing Order.

10 The Court further ORDERS the parties to file a joint schedule for the above expedited
11 discovery by _____.

IT IS SO ORDERED.

Date: _____

United States Magistrate Judge



Ansel Halliburton

From: Ansel Halliburton
Sent: Friday, November 22, 2013 4:59 AM
To: 'luemers.martha@dorsey.com'
Cc: Jack Russo; Eric Young; Tamkin.Greg@dorsey.com; Bevilacqua.Theresa@dorsey.com; collard.case@dorsey.com
Subject: RE: Ameriprise Financial, Inc., et al v. XimpleWare Corp. - Notice of Ex Parte appearance on Friday, Nov. 22
Attachments: Halliburton Declaration in Opposition to Ex Parte.pdf; 6 - Proposed TRO.pdf; 1 - Email re notice.pdf; 2 - Correspondence.pdf; 3 - Memo iso TRO and Expedited Discovery.pdf; 4 - Zhang Declaration.pdf; 5 - Russo Declaration.pdf

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GnuPGSetting.Sign: 0

Dear Ms. Luemers:

I will be appearing for XimpleWare to oppose despite the notice problems. (I was out of the office with two sick kids most of yesterday morning.) Thank you for providing Ameriprise's *ex parte* application. I am attaching a draft of XimpleWare's opposition, which takes the form of a declaration by me.

Please also take notice that XimpleWare will appear *ex parte* as soon as is practicable in federal court in San Francisco before Hon. Nathaniel Cousins, U.S. Magistrate Judge for a temporary restraining order, for an order to show cause, and for expedited discovery. We will make this motion in the copyright case, no. 3:13-cv-05160-NC. You already received yesterday the form of order XimpleWare is seeking, and I am attaching here the form of our *ex parte* application and supporting declarations, which we will be filing with the federal court as soon as we obtain our client's signature later this morning.

I hope you will see that what we have been proposing in terms of mutuality is extremely reasonable. This mutual approach would:

1. completely moot Ameriprise's *ex parte* motion, saving all parties time and money;
2. give Ameriprise the discovery it needs for its case against Versata in Texas;
3. give XimpleWare what it needs for its preliminary injunction motion in its copyright case in California federal court; and
4. do all that on a coordinated basis, which would also save all parties time and money.

Absent Ameriprise's agreement, we will ask the Superior Court to defer to the federal court, which we believe will grant mutual, coordinated, expedited discovery as well as the temporary injunctive relief XimpleWare seeks.

Please let me know if you believe we can reach agreement instead of making this appearance. If not, I look forward to meeting you later this morning in San Jose.

Thank you,

Ansel Halliburton
Associate, ComputerLaw Group

ahalliburton@computerlaw.com
650-204-4952 direct | 650-327-9800 main

From: luemers.martha@dorsey.com [mailto:luemers.martha@dorsey.com]
Sent: Thursday, November 21, 2013 4:43 PM
To: Jack Russo
Cc: Eric Young; Ansel Halliburton; Tamkin.Greg@dorsey.com; Bevilacqua.Theresa@dorsey.com; collard.case@dorsey.com
Subject: RE: Ameriprise Financial, Inc., et al v. XimpleWare Corp. - Notice of Ex Parte appearance on Friday, Nov. 22

Dear Mr. Russo,

I sent you notice by email today at 9:40 a.m. (copy attached), and called you a few minutes later. I spoke with your secretary, who said you were in a meeting. She said she would bring the email to your attention and suggested that I forward the email to your colleagues Chris Sargent and Ansel Halliburten, which I did at 9:53 a.m.

Ameriprise remains unwilling to condition setting the deposition that is the subject of our subpoena on early co-discovery in the actions you recently filed on XimpleWare's behalf in federal court, and we plan to proceed with the ex parte application tomorrow. I will, of course, notify the court of your position, including your unavailability. Please let me know if someone else from your office will be attending.

Attached is a substantially complete draft of our ex parte application. All that remains is a statement regarding your position, which you have just now provided and will be added. But I wanted to get this to you before the end of the day.

Regards,

Martha C. Luemers

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From: Jack Russo [mailto:jrusso@computerlaw.com]
Sent: Thursday, November 21, 2013 3:16 PM
To: Luemers, Martha
Cc: Eric Young; Ansel Halliburton
Subject: Re: Ameriprise Financial, Inc., et al v. XimpleWare Corp. - Notice of Ex Parte appearance on Friday, Nov. 22

I never received any notice of this in accord with our Local Rules here nor can I appear tomorrow morning as I am on a flight for another case in Los Angeles and that cannot be changed at this point as I have meetings there starting at 8am PST. I suggest that you schedule any ex parte for a different date and that you consider the TRO application that we are filing today with the Federal Court here and where we will ask for expedited discovery on a mutual basis as I have been suggesting all along. Please read my proposed Order as I have tried

to address the "fairnesss" issue from your point of view with respect to depositions and other discovery that you would presumably want as part of any Order from any Court on this subject.

Regards,
Jack Russo
Managing Partner
COMPUTERLAW GROUP LLP
www.computerlaw.com

Sent from Windows Mail

From: luemers.martha@dorsey.com
Sent: Thursday, November 21, 2013 2:48 PM
To: [Jack Russo](mailto:Jack.Russo@computerlaw.com)

Dear Mr. Russo,

I have tried to reach you through your office number, but it goes to a general voicemail box. Would you please let me know if XimpleWare plans to appear and oppose Ameriprise's ex parte application?

Regards,

Martha C. Luemers

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